

### Ya Viene la Cosecha 2019-20

Here comes the 2019-20 harvest!

And it looks very good.

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### Recent News, one of two

- The coming harvest looks great; we expect to start picking near the end of November in Cordon del Jilgero, and other areas will begin between then and January, 2020.
- TERRUÑO

  NAYARITA
- Weather permitting our total volume should be around 11 containers of very good coffee. We plan to increase the percentage of Naturals to at least 40%
- We continue to battle the coffee leaf rust (La Roya) and thanks to our loyal customers and a lot of hard work, we have gone from about 40% of the farms with little or no Roya to over 75%. THE COFFEE LOOKS GOOD!
- Long time associate and friend Chris Neumann, the owner of Strong Tree
  Coffee Roasters in Gainesville, Florida, visited us last week. Chris and his wife
  Nora plan to donate a Probat 12 kg roaster to GTNay. This is tremendous
  news! We toured the farms and saw lots of fruit on healthy trees.....and not all
  of it was coffee.
- Chris carefully scheduled his visit to take advantage of Mexico's Day of the Dead ceremonies at the end of October. We share a few photos.

### Recent News, two of two

- GTNay and San Cristobal Coffee Importers donated two bags of Mujeres
   Certified naturals to the Grounds For Health auction to fight cervical
   cancer. Areli Barrera de Grodski and her husband, Leon Grodsky, the
   owners of Little Waves Coffee Roasters in Raleigh Durham, North
   Carolina, placed the wining bid. Areli showcased the coffee last September at
   the La Marzocco Café in Seattle where it was very well received.
- Areli "closed the loop" and asked me to deliver a bag of the roasted coffee
  to Andrea Flores de la O, president of the ASTAL society. ASTAL is GTNay's
  most prodigious producer of Naturals. It was their spectacular Mujeres
  Certified coffee that fetched a well deserved and very high price at the Grounds
  for Health Auction.
- The Track Your Coffee web site has been updated with a "Casual User Interface" (CUI) designed specifically for small screen access. The CUI presents users with a summary version of the coffee's pedigree to prepare the user for the nearly overwhelming amount of traceability data that appears on the main site. Try it: www.trackyourcoffee.com
- We have also added a "Buyer's Portal" to Track Your Coffee. PIN access opens a buyer specific interface to TYC where importers can enter their own greetings and critical cup characteristics information to promote sales.

## Chris and Jim tour GTNay Farms



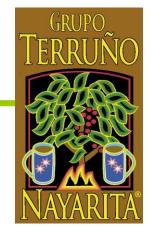


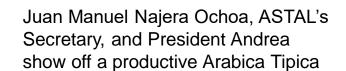




We found well laden, healthy coffee trees lining all the roads near El Cuarenteño and La Yerba.

#### ASTAL at La Yerba





Andrea Flores de la O, ASTAL's president, and her husband Domingo, are delighted to receive coffee roasted by Areli Barrera de Grodski from Little Waves Coffee Roasters in Raleigh-Durham, North Carolina. The coffee is ASTAL's very own Mujeres Certified natural that Areli purchased at the Grounds for Health Auction and was showcased at the La Marzocco Café in Seattle. Areli has a strong and emotional connection to the area .... her family is from Nayarit!!

# The Day of the Dead in Tepic





Chris was seen with a strange new friend

